



GRAND MOUND COMMUNICATIONS Co.



September 12, 2008

To whom it may concern,

Grand Mound Communications has been using WaveRider equipment for the last four years. This started out as a foot in the door in a town where we are a Complete Local Exchange Carrier. After we realized just what the equipment will do, it didn't take long to branch out into the rural areas. We started with the CCU3000 then the CCU3100 and now the CCU8000's.

Presently we are using three CCU8000 radios with four repeater locations running CCU8010's and over 250 customers with speeds ranging from 512k to 1.5 Meg.

Antenna mounting can be on water towers (I would suggest directional antennas), cell towers (omni or directional antennas), buildings or, I even have one on a 140 foot grain leg. Any tall structure will work.

Even with the new agricultural equipment running on the 900 MHz frequency we are able to overcome interference from the agra equipment by changing polarization.

WaveRider has always been there for us in every aspect, from on site training, to tech support to product development.

We have worked with the local police department and installed the MMT9000 product in all seven of their patrol cars. This way paperwork can be done without returning to the station thus making the PD more visible to the public. Their next step will be getting connected to the National Data Base making our little PD one of the few departments in the United States who can gather national information from their patrol cars.

The local Sheriffs Department is so impressed they are asking for County-wide coverage.

Our next step will be to switch interested customers to Vecima Networks (WaveRider's parent company) new Vista Max 3.65MHz product and provide voice, video and internet all over one product.

I am confident both the service and support will still be there for us when we need it.

Those of you who want to increase their revenue stream, and who isn't, need to take a close look at WaveRider.

Don Robertson
General Manager
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Grand Mound Iowa