



SECOND QUARTER RESULTS

Unaudited Condensed Interim Consolidated
Financial Statements

Three and Six months ended December 31, 2016

February 9, 2017

VECIMA NETWORKS INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS

February 9, 2017

This Management's Discussion and Analysis (MD&A) provides a review of significant developments that have affected the performance of Vecima Networks Inc. ("Vecima" or the "Company") during the three and six months ended December 31, 2016.

Our MD&A supplements, but does not form part of, our unaudited condensed interim consolidated financial statements and related notes for the three and six months ended December 31, 2016. Consequently, the following discussion and analysis of the financial condition and results of operations should be read in conjunction with the unaudited condensed interim consolidated and accompanying notes for the three and six months ended December 31, 2016 and December 31, 2015 which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Our MD&A also includes certain non-IFRS financial measures which we use as supplemental indicators of our operating performance and financial position, as well as for internal planning purposes.

The content of this MD&A contains forward-looking statements, which are subject to risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements. Forward-looking statements include, but are not limited to, our Outlook for fiscal 2017 and our expectations related to general economic conditions and market trends and their anticipated effects on our business segments. For additional information related to forward-looking statements and material risks associated with them, please see the "Cautionary Note Concerning Factors That May Affect Future Results" section of this MD&A.

Additional information regarding Vecima, including our Annual Information Form, can be found on SEDAR at www.sedar.com.

Table of Contents

1. Company Overview
2. Second Quarter 2017 Highlights
3. Recent Industry Developments
4. Outlook
5. Assets Held For Sale and Discontinued Operations
6. Consolidated Results of Operations
7. Summary of Quarterly Results of Operations
8. Segmented Information
9. Liquidity and Capital Resources
10. Off-Balance Sheet Arrangements
11. Transactions Between Related Parties
12. Proposed Transactions
13. Critical Accounting Estimates
14. Accounting Pronouncements
15. Disclosure Controls and Procedures
16. Internal Control over Financial Reporting
17. Legal Proceedings
18. Risks and Uncertainties
19. Outstanding Share Data
20. Additional information

Company Overview

Vecima Networks Inc. (TSX:VCM) is a Canadian company founded in 1988 with offices in Saskatoon, SK, Burnaby, BC and Victoria, BC. We also have a software development facility in Mangalore, India, operated through a majority owned subsidiary.

We are a globally recognized leader in creating breakthrough technology solutions that empower network service providers to connect people and enterprises to information and entertainment worldwide. Our products incorporate complex hardware and software developed within our research and development facilities. Our main products for the cable industry allow service providers a cost-effective Last Mile Solution® for both video and

broadband access, especially in the demanding business services market segment.

As a result of the sale of the remaining assets of our YourLink operations in Saskatchewan, our business is now organized into two segments: (1) Video and Broadband Solutions and (2) Telematics:

1. Video and Broadband Solutions include families of platforms and modules that process data from the cable network and deliver it in formats suitable to be consumed on televisions and internet devices. Terrace and TerraceQAM are two key product families in this segment which meet the needs of the business services vertical including MDU (multi-unit dwellings) and Hospitality (including hotels, motels and resorts).
2. Telematics provides fleet managers with the key information and analytics they require to optimally manage their mobile and fixed assets under the Contigo, Nero Global Tracking, and FleetLynx brands.

Our growth strategy focuses on the development of our core technologies, including next generation platforms such as our new DOCSIS 3.1 platform, Entra. We intend to pursue profitable growth both organically and when appropriate, through value-enhancing strategic acquisitions.

Second Quarter Highlights

- Delivered results of Video and Broadband solutions in line with expectations.
- Telematics sales increased by \$1.2 million year-over-year, reflecting the positive impact of our acquisition of Contigo Systems.
- Significant progress was made on the development of Entra, our new DOCSIS 3.1 distributed access solution, in support of upcoming lab trials.
- Two new Entra family platforms were initiated in R&D. In addition to our Entra DOCSIS 3.1 MAC-PHY, these platforms add DOCSIS Remote PHY and direct 10 GbE Ethernet access architectures to the Entra ecosystem.
- Subsequent to quarter end, announced the sale of YourLink for \$28.75 million.
- New product releases in Telematics included the integration of hardware to enable compliance with the FMCSA regulations regarding Hours of Service (HOS).
- Purchased for cancellation 34,500 Vecima shares under our previously announced normal course issuer bid.
- Declared quarterly dividend of \$0.055 per share.

Recent Industry Developments

The cable industry is currently undergoing a major shift under the new DOCSIS 3.1 standard. Standardized by CableLabs, DOCSIS 3.1 unlocks gigabit broadband speeds over existing coaxial cable. Data transmission up to 10 Gigabits per second (Gbps) for download speed and 3 Gbps upload speed, make DOCSIS 3.1 comparable to the speed provided by fiber optic connections but without the added infrastructure cost. Global cable operators have started to embrace DOCSIS 3.1 as an evolution of DOCSIS technology. It provides a flexible migration for cable operators, with the ability for DOCSIS 3.1 modems to coexist with older versions and build on top of the previously deployed capacity. The higher efficiency of DOCSIS 3.1 technology also enables significant cost per bit reductions relative to DOCSIS 3.0 network solutions. As a result, cable operator capital infrastructure spending will be increasing in the coming years.

We have been focused on addressing this industry transition through the development of our next generation platform, Entra, which uses distributed access architectures. Technologies we are developing as part of the Entra platform include:

- Full spectrum DOCSIS 3.1 to 1.2 GHz allowing cable operators to utilize maximum throughput capability of up to 10 Gbps downstream and up to 3.2 Gbps aggregate upstream.
- Virtual controller software for unified management of Access Nodes which allows rapid dynamic provisioning of services and facilitates transition towards network function virtualization (NFV) and software defined networking (SDN)
- A high capacity outdoor, fiber fed 10 Gigabit Ethernet switch which allows for provisioning of direct Ethernet and PON services in the field.

Ongoing customer engagement continues to validate our plan for the Entra family. Our research and development effort is focused on delivering initial platform releases to support customer testing commencing in the coming months. Feedback from Tier 1 operators remains highly encouraging with Entra's high Ethernet capacity, full support for legacy digital video, and distributed architecture approach generating significant customer interest.

We are on track to meet the following milestones with our new Entra platform:

- Lab trials – early calendar 2017
- Field trials – beginning in the first 6-9 months of calendar 2017
- First commercial sales – starting mid-calendar 2017

Outlook

As a result of the sale of YourLink, our Outlook for fiscal 2017 has been revised to remove the financial results of YourLink operations previously included in our 2017 Outlook. Additionally we have revised the top end of our sales and gross margin targets for continuing operations, taking into account our visibility into the second half of the fiscal year. Our Adjusted EBITDA is unchanged aside from the revision for discontinued operations. For the fiscal 2017 year, we anticipate:

	Previously reported Outlook	YourLink discontinued operations	Revised Outlook
Sales⁽¹⁾	\$85.00 to \$95.00 million	\$11.00 to \$12.00 million	\$73.50 to \$81.50 million
Gross margin⁽¹⁾	54% to 58%	70% to 75%	51% to 54%
Adjusted EBITDA⁽²⁾	\$23.00 to \$28.00 million	\$2.0 to \$2.5 million	\$20.75 to \$25.75 million

⁽¹⁾YourLink is now classified as discontinued operations for fiscal 2017 reporting. As such, our revised Outlook for sales and gross margin excludes the full year impact of YourLink.

⁽²⁾Our revised Outlook for Adjusted EBITDA includes the discontinued operations of YourLink for the first 6 months of fiscal 2017 and removes the YourLink Adjusted EBITDA that we had expected to be generated in the second half of the fiscal year.

Adjusted EBITDA does not have any standardized meaning prescribed by IFRS and is therefore unlikely to be comparable to similar measures presented by other issuers. See "EBITDA and Adjusted EBITDA".

Assets Held For Sale and Discontinued Operations

Subsequent to the quarter-end, on January 9, 2017, we announced that we had entered into a definitive agreement to sell the remaining assets of our YourLink business based in Saskatchewan to Xplornet Communications Inc. Proceeds from the all-cash deal are expected to be \$28.75 million subject to normal closing adjustments. The asset transaction is contemplated in two closings, the first of which occurred on January 12, 2017 for \$20 million. The final closing of \$8.75 million is expected to occur before the end of Q2 calendar 2017. The transaction is subject to customary closing conditions including the receipt of all requisite regulatory approvals including the transfer of radio spectrum licenses. The assets have been reclassified as assets held for sale and the liabilities have been reclassified as liabilities associated with assets held for sale. Financial results for the current year, and for comparative periods attributable to the disposal group, have been presented as discontinued operations. The noncurrent assets that were held for sale were recorded at the lower of the carrying amount or the fair market value less costs to sell. No impairment loss was recorded on assets held for sale. As a result of presenting discontinued operations, prior quarters and years have been restated to conform to the current year presentation.

Effective September 30, 2016, we sold certain cable distribution and telecommunications operating assets and liabilities located in British Columbia for \$1.4 million. These assets were previously classified as assets held for sale and the liabilities had been classified as liabilities associated with assets held for sale. Financial results for the current year, and for comparative periods attributable to the disposal group, have been presented as discontinued operations. The noncurrent assets that were held for sale were recorded at the lower of the carrying amount or the fair market value less costs to sell. No impairment loss was recorded on assets held for sale. As a result of presenting discontinued operations, prior quarters and years have been restated to conform to the current year presentation.

Consolidated Results of Operations

Amounts are presented in thousands of Canadian dollars except percentages, employees, dividends and per share amounts. This information should be read in conjunction with our financial statements for the relevant periods, including the related notes, and with the balance of this MD&A.

Consolidated Statements of Comprehensive Income Data	Three months ended				Six months ended			
	December 31,				December 31,			
	2016		2015		2016		2015	
Sales	\$ 20,227	100 %	\$ 24,560	100 %	\$ 41,113	100 %	\$ 47,842	100 %
Cost of sales	9,745	48 %	11,261	46 %	19,770	48 %	21,915	46 %
Gross profit	10,482	52 %	13,299	54 %	21,343	52 %	25,927	54 %
Operating expenses								
Research and development ⁽¹⁾	2,857	14 %	2,383	10 %	5,706	14 %	4,781	10 %
Sales and marketing	1,161	6 %	1,145	5 %	2,458	6 %	2,386	5 %
General and administrative	2,449	12 %	1,975	8 %	4,908	12 %	4,059	8 %
Stock-based compensation	66	- %	115	- %	134	- %	250	1 %
Other (income) expense	37	- %	3	- %	44	- %	(3)	- %
	6,570	32 %	5,621	23 %	13,250	32 %	11,473	25 %
Operating income	3,912	20 %	7,678	31 %	8,093	20 %	14,454	30 %
Finance income	62	- %	177	1 %	315	1 %	366	1 %
Foreign exchange gain	493	2 %	500	2 %	976	2 %	1,095	2 %
Income before income taxes	4,467	22 %	8,355	34 %	9,384	23 %	15,915	34 %
Income tax expense	1,151	6 %	2,076	8 %	2,417	6 %	4,026	8 %
Net income and comprehensive income from continuing operations	3,316	16 %	6,279	26 %	6,967	17 %	11,889	25 %
Net income and comprehensive income from discontinued operations	457	2 %	236	1 %	849	2 %	674	1 %
Net income and total comprehensive income	\$ 3,773	19 %	\$ 6,515	27 %	\$ 7,816	19 %	\$ 12,563	26 %
Net income and total comprehensive income per share⁽²⁾								
Basic	\$ 0.17		\$ 0.29		\$ 0.35		\$ 0.56	
Basic from continuing operations	\$ 0.15		\$ 0.28		\$ 0.31		\$ 0.53	
Diluted	\$ 0.17		\$ 0.29		\$ 0.35		\$ 0.56	
Diluted from continuing operations	\$ 0.15		\$ 0.28		\$ 0.31		\$ 0.53	
Other Data								
Total research and development expenditures ⁽³⁾	\$ 5,312	26 %	\$ 3,712	15 %	\$ 10,037	24 %	\$ 8,750	18 %
Adjusted EBITDA ⁽⁴⁾	\$ 7,360	36 %	\$ 10,106	41 %	\$ 14,451	35 %	\$ 19,742	41 %
Adjusted earnings per share ⁽⁵⁾	\$ 0.17		\$ 0.29		\$ 0.34		\$ 0.56	
Number of employees ⁽⁶⁾	448		476		448		476	

(1) Net of investment tax credits and capitalized development costs

(2) Based on weighted average number of common shares outstanding

(3) See "Total Research and Development Expenditures"

(4) Adjusted EBITDA does not have any standardized meaning prescribed by IFRS and is therefore unlikely to be comparable to similar measures presented by other issuers. See "EBITDA and Adjusted EBITDA"

(5) Adjusted EPS does not have any standardized meaning prescribed by IFRS and is therefore unlikely to be comparable to similar measures presented by other issuers. See "Adjusted Earnings Per Share"

(6) The number of employees is determined as of the end of the period

Consolidated Statements of Financial Position Data

	As at	
	December 31, 2016	June 30, 2016
(unaudited - in thousands of dollars except number of common shares)		
Cash and cash equivalents	\$ 8,485	\$ 22,222
Short-term investments	\$ 68,115	\$ 51,872
Working capital	\$ 94,537	\$ 93,222
Total assets	\$ 187,630	\$ 186,244
Long-term debt	\$ 2,333	\$ 2,458
Shareholder's equity	\$ 174,252	\$ 169,043
Number of common shares outstanding ⁽¹⁾	22,385,275	22,396,116

⁽¹⁾ Based on weighted average number of common shares outstanding

Adjusted Earnings Per Share

The following table reconciles net income for the period to adjusted net income as well as earnings per share to adjusted earnings per share. The term "adjusted net income" refers to net income or net loss as reported in the IFRS financial statements, excluding any amounts included in net income or net loss for gains and losses on sale of property, plant and equipment, intangible assets, and assets held for resale, impairments of intangible assets, and the tax effect of these adjusted items. We believe that adjusted earnings and adjusted earnings per share provides supplemental information for management and our investors because it provides for the analysis of our results exclusive of certain items which do not directly correlate to our business of selling broadband access products or supplying Telematic services. Adjusted earnings and adjusted earnings per share do not have a standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers.

Calculation of Adjusted Earnings Per Share (unaudited - in thousands of dollars except per share amounts)	Three months ended December 31,		Six months ended December 31,	
	2016	2015	2016	2015
Net income	\$ 3,773	\$ 6,515	\$ 7,816	\$ 12,563
Loss on disposal of spectrum licenses, net of taxes	53	-	53	-
Gain on sale of assets held for sale, net of tax	-	-	(245)	-
Adjusted net income	\$ 3,826	\$ 6,515	\$ 7,624	\$ 12,563
Earnings per share	\$ 0.17	\$ 0.29	\$ 0.35	\$ 0.56
Gain on sale of assets held for sale, net of tax	-	-	(0.01)	-
Adjusted earnings per share	\$ 0.17	\$ 0.29	\$ 0.34	\$ 0.56

EBITDA and Adjusted EBITDA

The following table reconciles net income for the period to EBITDA and Adjusted EBITDA. The term "EBITDA" refers to net income or net loss as reported in the IFRS financial statements, excluding any amounts included in net income or net loss for income taxes, interest expense, and depreciation and amortization for property plant and equipment and intangible assets. The term "Adjusted EBITDA" refers to EBITDA adjusted for: gains and losses on sale of property, plant and equipment, intangible assets, and assets held for sale; impairment of property, plant, and equipment; impairment of deferred development costs; and stock compensation expense. We believe that Adjusted EBITDA is useful supplemental information for management and for our investors because it provides for the analysis of our results exclusive of certain non-cash items and other items which do not directly correlate to our business of selling broadband access products or supplying Telematic services. Adjusted EBITDA is not a recognized measure under IFRS and, accordingly, investors are cautioned that Adjusted EBITDA should not be construed as an alternative to net income, determined in accordance with IFRS, or as an indicator of our financial performance or as a measure of our liquidity and cash flows.

Calculation of Adjusted EBITDA	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Net income and total comprehensive income	\$ 3,773	\$ 6,515	\$ 7,816	\$ 12,563
Income tax expense	1,343	2,159	2,710	4,258
Interest expense	39	32	67	65
Depreciation of property, plant and equipment	792	603	1,481	1,227
Amortization of deferred development costs	1,026	611	1,911	1,234
Amortization of finite-life intangible assets	231	76	565	154
EBITDA	7,204	9,996	14,550	19,501
Loss on disposal of intangibles	71	-	71	-
Loss (gain) on sale of assets held for sale	19	-	(329)	-
Loss (gain) on sale of property, plant and equipment	-	(5)	25	(9)
Stock-based compensation	66	115	134	250
Adjusted EBITDA	\$ 7,360	\$ 10,106	\$ 14,451	\$ 19,742
Adjusted EBITDA margin (%)	36 %	41 %	35 %	41 %

Total Research and Development Expenditures

The following table reconciles research and development expense reported in accordance with IFRS as shown on the consolidated statements of comprehensive income for the year ended December 31, 2016 and 2015 to our actual cash research and development expenditures.

Calculation of Research and Development Expenditures	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Research and development per statement of income	\$ 2,857	\$ 2,383	\$ 5,706	\$ 4,781
Deferred development costs	3,453	2,082	6,299	5,316
Investment tax credits	76	14	110	43
Amortization of deferred development costs	(1,026)	(611)	(1,911)	(1,234)
Government grant	(48)	(156)	(167)	(156)
Total research and development expenditure	\$ 5,312	\$ 3,712	\$ 10,037	\$ 8,750
Percentage of sales	26 %	15 %	24 %	18 %

Summary of Quarterly Results of Operations

The following information has been derived from our consolidated financial statements for fiscal 2016 and fiscal 2015 in accordance with IFRS. This information should be read in conjunction with those financial statements and their related notes as well as with the balance of this MD&A.

	Fiscal Year 2017			Fiscal Year 2016			Fiscal Year 2015		
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	
Sales	20,227	20,886	21,868	28,637	24,560	23,283	20,663	19,796	
Cost of sales	9,745	10,026	9,941	12,277	11,261	10,653	9,073	9,075	
Gross profit	10,482	10,860	11,927	16,360	13,299	12,630	11,590	10,721	
Operating expenses									
Research and development	2,857	2,849	2,939	3,135	2,383	2,399	2,428	2,431	
Sales and marketing	1,161	1,296	1,429	1,808	1,145	1,239	1,471	1,460	
General and administrative	2,449	2,459	2,460	2,615	1,975	2,081	1,968	2,012	
Impairment of intangible assets	-	-	-	-	-	-	157	1,035	
Impairment of property, plant and equipment	-	-	337	-	-	-	-	-	
Stock-based compensation	66	68	138	114	115	135	99	129	
Other income	37	7	30	17	3	(1)	233	28	
	6,570	6,679	7,333	7,689	5,621	5,853	6,356	7,095	
Operating income	3,912	4,181	4,594	8,671	7,678	6,777	5,234	3,626	
Finance income	62	253	361	164	177	188	185	159	
Foreign exchange (loss) gain	493	484	152	(1,169)	500	598	60	437	
Income before income taxes	4,467	4,918	5,107	7,666	8,355	7,563	5,479	4,222	
Income tax expense	1,151	1,266	1,820	1,912	2,076	1,949	1,705	1,085	
Net income and comprehensive income from continuing operations	3,316	3,652	3,287	5,754	6,279	5,614	3,774	3,137	
Net income and comprehensive income from discontinued operations	457	392	129	234	236	433	106	416	
Net income and total comprehensive income	\$ 3,773	\$ 4,044	\$ 3,416	\$ 5,988	\$ 6,515	\$ 6,047	\$ 3,880	\$ 3,553	
Net income and total comprehensive income per share									
Basic	\$ 0.17	\$ 0.18	\$ 0.15	\$ 0.27	\$ 0.29	\$ 0.27	\$ 0.17	\$ 0.16	
Diluted	0.17	0.18	0.15	0.27	0.29	0.27	0.17	0.16	
Adjusted EBITDA as reported	\$ 7,360	\$ 7,091	\$ 7,745	\$ 10,323	\$ 10,106	\$ 9,636	\$ 8,317	\$ 7,460	

Quarter-to-Quarter Sales Variances

There are many factors that contribute to the overall variances of our sales. One of the main factors is our product development cycle, where we continually develop new products to replace products that are reaching the end of their lifecycle. Since our new products are at the leading edge of technology, the timing of development can vary as can the timing of regulatory certification and customer acceptance of new products.

The budgeting cycles of larger cable operators can also result in quarter-to-quarter variability in customer orders around their budgeting season and installation schedules, while availability of parts and production capacity can influence the timing of product deliveries.

Segmented Information

Sales

Segment	Three months ended December 31,		Six months ended December 31,	
	2016	2015	2016	2015
Video and Broadband Solutions	\$ 18,789	\$ 24,339	\$ 38,302	\$ 47,464
Telematics	1,438	221	2,811	378
Total sales	\$ 20,227	\$ 24,560	\$ 41,113	\$ 47,842

In line with our expectations, we generated total sales of \$20.2 million in the second quarter of fiscal 2017, an 18% decrease from \$24.6 million generated in the same period of last year, but similar to total sales of \$20.9 million generated in Q1 fiscal 2017.

Video and Broadband Solutions sales were \$18.8 million in the second quarter of fiscal 2017, this compares to \$24.3 million in the second quarter of fiscal 2016 and \$19.9 million in Q1 fiscal 2017.

- Sales of the Terrace family of products were \$8.7 million in the second quarter of fiscal 2017, compared to \$10.9 million in the second quarter of fiscal 2016, a decrease of 20%. The year-over-year change reflects lower TC600 and TC600E sales in the current period. On a sequential quarterly basis, sales of Terrace family products decreased 4% to \$8.7 million. The fluctuations in quarterly sales reflect the different stages of network conversion activity by various MSO customers. We expect our lead MSO customer to continue to: deploy in the network fill in phase in early fiscal 2017; to slowdown in the second half while inventory is drawn down; and to potentially recover thereafter though quarterly lumpiness is likely. Of the two Tier 1 MSOs deploying TC600E across their networks, the first MSO is currently transitioning to a modest network fill in phase, while we expect the second will continue its all-digital conversion roll out through the year.
- Second quarter fiscal 2017 sales of TerraceQAM were \$6.2 million, compared to \$8.8 million in the second quarter of 2016, a 29% decrease. On a sequential quarterly basis, sales of TerraceQAM declined 19% from \$7.7 million in Q1 fiscal. As expected, the lead MSO customer for TerraceQAM has purchased both new platforms and upgrades through the first half of fiscal 2017, but sales of new platforms are expected to decrease in the second half of fiscal 2017 as inventory is drawn down while the upgrade program will continue to roll out. In mid-September we delivered another platform enhancement to the lead customer which frees up still more network capacity by supporting a new digital audio format. This latest enhancement, taken together with Vecima's earlier transcoding upgrade is expected to result in higher upgrade related sales in the second half of fiscal 2017 serving to partially offset the temporary slowdown in system sales.
- Sales of our OEM-Return Path Demodulator were strong at \$2.4 million in the second quarter of fiscal 2017 with renewed activity in this product resulting from network expansion by the MSOs such as taking fibre closer to homes. With this latest deployment activity, coverage of digital video set-top boxes by the Return Path Demodulator is approaching 100% and sales going forward are expected to be lumpy as networks become fully deployed.
- As expected, we had no Digital Video Access Platform (DVAP) sales in the second quarter of 2017, following completion of contract purchases by our lead OEM customer in Q4 fiscal 2016. We are nearing completion of a software upgrade that prepares the platform to support distributed access architecture. While the software upgrade is expected to be available in Q3 fiscal 2017, sales are expected to commence mid-calendar 2017 following customer approval testing. Along with our OEM customer, we expect that the upgrade should increase the pace of DVAP employment at MSOs as they prepare for distributed access architecture which cannot be supported by legacy devices.

Telematics sales increased significantly to \$1.4 million in the second quarter of fiscal 2017, from \$0.2 million in Q2 fiscal 2016. This significant improvement reflects the positive impact of the Contigo Systems acquisition, with

the new operations contributing revenues of \$1.2 million in Q2 fiscal 2017.

For the first six months of fiscal 2017, we generated total sales of \$41.1 million, a 14% decrease from the \$47.8 million generated in the same period last year.

Video and Broadband Solutions sales were \$38.3 million in the first six months of fiscal 2017, a decline of 19% from sales of \$47.5 million in the same period of fiscal 2016.

- Sales of Terrace family of products were \$17.8 million in the first six months of fiscal 2017, compared to \$22.9 million in the same period of fiscal 2016. The 20% decrease reflects lower TC600 and TC600E sales year-over-year.
- Sales of TerraceQAM were \$13.9 million for the six months ended December 31, 2016, compared to \$17.0 million in the same period of fiscal 2016, an 18% decrease.
- As expected, we had no Digital Video Access Platform (DVAP) sales in the first six months of fiscal 2017, from \$1.5 million in the same period of fiscal 2016.

Telematics sales increased significantly to \$2.8 million in the first half of fiscal 2017, from \$0.4 million in the first half of fiscal 2016. This significant improvement reflects the positive impact of the Contigo Systems acquisition, with the new operations contributing revenues of \$2.5 million in the first six months of fiscal 2017.

Cost of Sales

Cost of sales consists primarily of product manufacturing and assembly expenses, with component parts, employee and third-party supplier costs representing a significant portion of these costs. Costs associated with Video and Broadband Solutions sales include related overhead, compensation, final assembly, quality assurance and inventory management costs, as well as support costs and payments to contract manufacturers that perform printed circuit board assembly functions. Costs associated with Telematics sales consist of hardware amortization, inventory management costs, order fulfillment, wireless fees, server hosting services, and mapping licenses.

Gross Profit and Gross Margin

Segment	Three months ended December 31,		Six months ended December 31,	
	2016	2015	2016	2015
Video and Broadband Solutions	\$ 9,517	\$ 13,781	\$ 19,474	\$ 26,441
Telematics	965	(484)	1,869	(514)
Total gross profit	\$ 10,482	\$ 13,297	\$ 21,343	\$ 25,927
Video and Broadband Solutions	50.6 %	56.6 %	50.8 %	55.7 %
Telematics	67.0 %	(219.0)%	66.5 %	(136.0)%
Total gross margin	51.8 %	54.1 %	51.9 %	54.2 %

For the three months ended December 31, 2016, our operations achieved a gross margin of 52%, providing a total gross profit of \$10.4 million. This compares to a gross margin of 54% and a total gross profit of \$13.3 million in the second quarter of fiscal 2016. Gross margin in the Q2 2017 period was negatively impacted by lower sales and a weaker average U.S dollar compared to the Canadian dollar year-over-year. On a sequential quarterly basis, gross margin remained stable at 52% in the first and second quarters of fiscal 2017.

Gross margin from the Video and Broadband Solutions segment was 51%, providing a gross profit of \$9.5 million in the second quarter of fiscal 2017. This compares to a gross margin of 57% and a gross profit of \$13.8 million in second quarter of fiscal 2016. The year-over-year change in gross margin reflects lower sales in the Q2 2017 period together with the negative impact of a weaker average U.S dollar compared to the Canadian dollar year-over-year. Sequentially, second quarter gross margin was in line with the 51% gross margin achieved in Q1

fiscal 2017.

The Telematics segment achieved a gross margin of 67% in the second quarter of fiscal 2017, providing a gross profit of \$1.0 million. This compares to a loss of \$0.2 million in Q2 fiscal 2016 resulting from inventory allowances of \$0.5 million during the quarter. Sequentially, Telematics gross margin increased slightly from the Q1 2017 gross margin of 66%.

For the six months ended December 31, 2016, overall we realized a gross margin of 52%, providing a total gross profit of \$21.3 million. This compares to a gross margin of 54% and a total gross profit of \$25.9 million in the first six months of fiscal 2016. Gross margin in the first half of fiscal 2016 was negatively impacted by lower sales quarter-over-quarter and a weaker average U.S dollar compared to the Canadian dollar year-over-year.

First half gross margin from the Video and Broadband Solutions segment was 51%, providing a gross profit of \$19.5 million in the first six months of fiscal 2017. This compares to a gross margin of 56% and a gross profit of \$26.4 million in the same period of fiscal 2016. The year-over-year change in gross margin reflects lower sales together with the negative impact of a weaker average U.S dollar compared to the Canadian dollar.

Telematics achieved a gross margin of 67% in the first half of fiscal 2017, providing a gross profit of \$1.9 million. This compares to a loss of \$0.5 million in the same period of fiscal 2016 as a result of inventory allowances of \$0.5 million during the period.

Operating Expenses

Segment	Three months ended December 31,		Six months ended December 31,	
	2016	2015	2016	2015
Video and Broadband Solutions	\$ 5,906	\$ 5,184	\$ 11,754	\$ 10,670
Telematics	664	434	1,496	803
Total operating expense	\$ 6,570	\$ 5,618	\$ 13,250	\$ 11,473

For the three months ended December 31, 2016, total operating expenses increased to \$6.6 million, from \$5.6 million in Q2 fiscal 2016. On a sequential quarterly basis, operating expenses remained stable at \$6.6 million in both Q1 and Q2 2017.

Video and Broadband Solutions operating expenses increased to \$5.9 million in the second quarter of fiscal 2017, from \$5.1 million in Q2 fiscal 2016. The year-over-year increase mainly reflects a \$0.7 million increase in research and development costs in Q2 fiscal 2017 related to the ramp up in development of our next generation platforms and a \$0.1 million in increase G&A expense. Sequentially, operating expenses were \$0.1 million higher than the \$5.8 million recorded in Q1 fiscal 2017.

Telematics operating expenses increased to \$0.7 million in Q2 fiscal 2017, from \$0.4 million in Q2 fiscal 2016. This increase reflects the addition of operating expenses from the Contigo operations, offset by a decrease in FleetLynx research and development expenses. Sequentially, Telematics operating expenses declined by \$0.1 million from \$0.8 million in Q1 2017, reflecting lower amortization.

For the six months ended December 31, 2016, total operating expenses increased to \$13.3 million, from \$11.5 million the first half of fiscal 2016.

Video and Broadband Solutions operating expenses increased to \$11.8 million in the first half of fiscal 2017, from \$10.6 million in the same period of fiscal 2016. The year-over-year increase reflects a \$1.0 million increase in research and development costs related to the ramp up in development of our next generation platforms and a \$0.2 million in increase G&A expenses.

Telematics operating expenses increased to \$1.5 million in the first six months of fiscal 2017, from \$0.9 million in the same period of fiscal 2016. This increase reflects the addition of operating expenses from the Contigo operations, offset by a decrease in FleetLynx research and development expenses.

Research and development expenses for the three months ended December 31, 2016 increased to \$2.9 million,

or 14% of sales, from \$2.4 million, or 10% of sales in the same period of fiscal 2016. This increase reflects a ramp-up in investment to support the launch of new products, including our new Entra platform and related products. For the six months ended December 31, 2016, research and development expenses increased to \$5.7 million or 14% of sales, from \$4.8 million, or 10% of sales in the prior year. We continue to invest in research and development to support the launch of our new products. Until these products are in commercial production, the development costs are deferred to future periods. Total research and development costs before deferrals, amortization of deferred development costs and income tax credits for the three months ended December 31, 2016 increased to \$5.3 million, or 26% of sales, from \$3.7 million, or 15% of sales in Q2 fiscal 2016. The increase was due to increased subcontracting, staffing costs, prototyping costs and Contigo expenses in the current year quarter. Sequentially, research and development costs increased by \$0.5 million from \$4.7 million in Q1 2017 reflecting increased subcontracting and prototyping costs. Total research and development costs before deferrals, amortization of deferred development costs and income tax credits for the six months ended December 31, 2016 increased to \$10.0 million, or 24% of sales, from \$8.9 million, or 19% of sales in 2016. The increase reflects additional subcontracting, staffing costs, prototyping costs and Contigo expense in the current year quarter offset by IP software costs incurred in 2016 not repeated.

Sales and marketing expenses increased to \$1.2 million, or 6% of sales in Q2 fiscal 2017, from \$1.1 million, or 5% of sales in Q2 fiscal 2016. This increase reflects the additional expenses of the Contigo operations in the current period. On a sequential quarterly basis, Q2 2017 expenses were flat with the \$1.2 million recorded in Q1 2017. Sales and marketing expenses increased to \$2.5 million, or 6% of sales in the six months ended December 31, 2017, from \$2.4 million, or 5% of sales in fiscal 2016. This increase reflects the additional expenses of the Contigo operations in the current year.

General and administrative expenses increased to \$2.4 million in Q2 fiscal 2017, from \$2.0 million in Q2 fiscal 2016. This increase reflects additional expenses related to the Contigo operation. Sequentially, general and administrative expenses were flat to Q1 2017. For the six months ended December 31, 2017, general administrative expenses were \$4.9 million, up from \$4.1 million for the same period in 2016. This increase reflects the general and administrative expenses of the Contigo operation.

Stock-based compensation expense was flat year over year at \$0.1 million. For the six months ended December 31, 2016 stock-based compensation was \$0.1 million, down from \$0.3 million in the same period of fiscal 2016.

Other income was \$nil in both Q2 fiscal 2017 and Q2 fiscal 2016.

Operating Income

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Video and Broadband Solutions	\$ 3,611	\$ 8,597	\$ 7,720	\$ 15,771
Telematics	301	(918)	373	(1,317)
Total operating income	\$ 3,912	\$ 7,679	\$ 8,093	\$ 14,454

Operating income was \$3.9 million in Q2 fiscal 2017, a 49% decrease from operating income of \$7.7 million in Q2 fiscal 2016. The year-over-year change was driven by lower sales and gross margin in the current period, together with an increase in total operating costs. On a sequential quarterly basis, operating income decreased by \$0.3 million or 8% from the \$4.2 million in Q1 2017 which is mainly a result of lower sales quarter-over-quarter. Operating income for the six months ended December 31, 2016 was \$8.1 million, down 44% from operating income of \$14.5 million in the same period of fiscal 2016.

Video and Broadband Solutions operating income declined to \$3.6 million in Q2 fiscal 2017 from \$8.6 million in Q2 fiscal 2016. The year-over-year change in operating income reflects the \$5.5 million reduction in sales, the related \$4.3 million decrease in gross profit and the \$0.8 million increase in operating expenses. Sequentially, operating income was \$0.5 million lower than the \$4.1 million generated in Q1 fiscal 2017, mainly reflecting lower gross profit quarter-over-quarter. For the six months ended December 31, 2016, operating income of \$7.7 million was down 51% from \$15.8 million in the same period of fiscal 2016. The year over year change was driven by the lower sales and gross margin, together with an increase in total operating costs

Telematics operating income increased to \$0.3 million for Q2 fiscal 2017, a \$1.0 million improvement compared

to Q2 fiscal 2016. Higher sales and gross margin related to the new Contigo operations in the current period, together with the \$0.5 million of inventory allowances in the prior-year-period were the key factors in this improvement. Sequentially, operating income from the Telematics segment was up \$0.2 million compared to Q1 2017, reflecting lower operating expenses. For the six months ended December 31, 2016 operating income was \$0.4 million, up significantly from a loss of \$1.4 million in the same period of fiscal 2016. The addition of the Contigo operations in the current year, the higher inventory write-downs and higher research and development expense in the prior year were the main contributors to this change.

Finance income decreased to \$0.1 million in Q2 fiscal 2017 from \$0.2 million in the same period in fiscal 2016. For the six months ended December 31, 2016, finance income of \$0.3 million was down slightly from \$0.4 million in the prior year. On a quarterly and year-to-date basis, increased interest income was offset by a loss on disposal of intangible assets.

Foreign exchange gain was \$0.5 million in Q2 fiscal 2017, consistent with \$0.5 million in Q2 fiscal 2016. For the six months ended December 31, 2016, foreign exchange gain was \$1.0 million compared to \$1.1 million in the same period of fiscal 2016.

Income tax expense decreased to \$1.2 million in Q2 fiscal 2017 from \$2.1 million in Q2 fiscal 2016. For the six months ended December 31, 2016, income tax expense was \$2.4 million, down from \$4.0 million in fiscal 2016.

Net income from discontinued operations increased to \$0.5 million in Q2 fiscal 2017 compared to \$0.2 million in Q2 fiscal 2016. For the six months ended December 31, 2016, net income from discontinued operations increased to \$0.8 million, from \$0.7 million in the same period of fiscal 2016. Discontinued operations represent the YourLink operations in Saskatchewan sold in Q3 fiscal 2017 and the YourLink operations in British Columbia that were sold in Q1 fiscal 2017.

Net income for Q2 fiscal 2017 was \$3.8 million or \$0.15 per share, from net income of \$6.5 million or \$0.28 per share in Q2 fiscal 2016. For the six months ended December 31, 2016, net income was \$7.8 million, or \$0.35 per share, compared to \$12.7 million or \$0.56 per share for the same period in fiscal 2016.

Cash from Operating Activities

For the three months ended December 31, 2016, cash flow from operating activities provided cash of \$1.1 million compared to \$11.6 million for the three months ended December 31, 2015. The \$10.5 million decrease reflects the \$6.6 million reduction in cash flow from non-cash working capital and the \$3.9 million decrease from operating cash flow.

For the six months ended December 31, 2016, cash flow from operating activities provided cash of \$12.1 million compared to \$21.9 million for the six months ended December 31, 2015. The \$9.8 million decrease reflects the \$3.2 million reduction in cash flow from non-cash working capital and the \$6.6 million decrease from operating cash flow.

Investing Activities

Cash flow used by investing activities decreased to \$11.7 million in Q2 2017 from \$13.7 million in Q2 2016. The cash used by investing activities represents deferred development expenditures of \$3.5 million (Q2 2016 - \$2.1 million), net purchase of short-term investments of \$7.0 million (Q2 2016 - \$10.2 million), and purchase of property, plant and equipment of \$0.2 million (Q2 2016 - \$0.6 million).

Cash flow used by investing activities increased to \$23.9 million in the six months ended December 31, 2016 from \$21.5 million in same period of fiscal 2016. The cash used by investing activities represents deferred development expenditures of \$6.3 million (2016 - \$5.3 million), net purchase of short-term investments of \$16.2 million (2016 - \$14.4 million), purchase of property, plant and equipment of \$1.0 million (Q2 2016 - \$0.8 million) and proceeds on the sale of assets held for resale of \$1.3 million.

Financing Activities

For the three months ended December 31, 2016 we paid dividends of \$2.5 million (Q2 2016 - \$2.5 million) and repaid \$0.1 million of our long-term debt (Q2 2016 - \$0.1 million repaid). We received proceeds from government grants of \$0.1 million in Q2 2017 (Q2 2016 - \$nil). We repurchased common shares for \$0.3 million (Q2 2016 - \$nil).

For the six months ended December 31, 2016 we paid dividends of \$2.5 million (fiscal YTD 2016 - \$2.5 million) and repaid \$0.1 million of our long-term debt (fiscal YTD 2016 - \$0.1 million repaid). We received proceeds from government grants of \$0.2 million in 2017 (fiscal YTD 2016 - \$nil). We repurchased commons shares for \$0.3 million (fiscal YTD 2016 - \$nil).

Liquidity and Capital Resources

We manage our liquidity and capital resources to ensure that there is sufficient cash to meet all financial commitments and obligations as they fall due. We believe we have the flexibility to obtain from internal sources the funds needed to fulfil our cash requirements during the following financial year. Our liquidity requirements are met primarily by funds generated from operations.

As at December 31, 2016, we had access to our full revolving loan facility of \$14.0 million (\$14.0 million at June 30, 2016), of which no amount was drawn as an operating line of credit (June 30, 2016 - \$nil million was drawn). We had term credit of \$2.6 million as at December 31, 2016 (June 30, 2016 - \$2.7 million). We believe that our current cash and short term investments of \$76.6 million together with anticipated cash flow from operations will be sufficient to meet our working capital and capital expenditure requirements for the foreseeable future.

Capital expenditures for Q2 fiscal 2017 were \$0.2 million compared to \$0.6 million in Q2 fiscal 2016. For the six months ended December 31, 2016 capital expenditures were \$1.0 million compared to \$0.8 million in the same period of fiscal 2016.

Working Capital

Working capital represents our current assets less current liabilities. Our working capital remained strong in Q2 fiscal 2017 increasing to \$94.5 million at December 31, 2016, up from \$93.2 million at June 30, 2016. Working capital balances can be subject to significant swings from quarter to quarter. Our product shipments are "lumpy", reflecting the requirements of our major customers. It is not unusual to ship \$5 or \$6 million of product in a one week period. If this level of sales occurs in the first week of a succeeding quarter, we would expect to experience an increase in inventory levels and a drop in receivables in the prior quarter. Other timing issues, like contracts with greater than 30 day payment terms, also affect working capital, particularly if shipments are back end weighted for a quarter.

Accounts receivable balance increased to \$10.3 million at December 31, 2016 from \$4.7 million at June 30, 2016. This increase reflects the timing of sales, with more orders shipping late in the quarter. As a result, related accounts receivable were not collected during the quarter.

Income tax receivable balance decreased from \$3.0 million at June 30, 2016 to \$nil as at December 31, 2016. This decrease represents collection of cash refundable provincial investment tax credits in Q1 fiscal 2017.

Inventory decreased by \$5.0 million to \$17.2 million at December 31, 2016 from \$22.2 million as at June 30, 2016. YourLink inventory of \$1.3 million was reclassified to assets held for sale. Finished goods inventories were \$8.2 million at December 31, 2016, compared to \$11.9 million at June 30, 2016. Raw material inventory increased to \$7.2 million at December 31, 2016, compared to \$7.0 million at June 30, 2016. Work in process inventories decreased to \$1.8 million as at December 31, 2016 compared to \$3.2 million at June 30, 2016. We manufacture and assemble products, with the result that inventory levels will be substantially higher than for other companies in the industry that outsource manufacturing and assembly.

Investment tax credits were \$20.5 million at December 31, 2016 up slightly from \$20.0 million at June 30, 2016. For every dollar we spend on eligible research and development in Canada, we generate approximately fifteen cents in income tax credits. These credits are used to offset our income tax payable.

Accounts payable and accrued liabilities decreased 14% to \$7.6 million at December 31, 2016 representing 76 days for payables to be outstanding. This compares to \$8.7 million at June 30, 2016, representing an average of 70 days for payables to be outstanding. This dollar decrease is a result of timing of purchases in the quarter.

Long-term debt, including current portion, decreased to \$2.6 million at December 31, 2016 from \$2.7 million at June 30, 2016.

Dividends

Declaration Date	Dividend Amount (per share)	Record Date	Payable Date
September 23, 2016	\$0.055	October 12, 2016	November 2, 2016
November 8, 2016	\$0.055	November 24, 2016	December 20, 2016

Contractual Obligations

We have lease commitments for production equipment, service vehicles and facilities amounting to \$1.6 million within one year and \$1.5 million after one year but not more than five years and \$nil thereafter.

Commitments

In January 2017, we received a re-assessment from the Canada Revenue Agency ("CRA") regarding our tax treatment of gains on the sale of spectrum licenses in 2012 to 2014. The CRA has re-assessed the gains on the sale of these spectrum licenses as active business income, which would result in additional income taxes, penalties and interest payable of approximately \$4.1 million. We and our advisors have reviewed the applicable tax law and believe our original treatment of these sales as capital gains was appropriate. The outcome of this matter cannot be determined at this time with reasonable certainty. No provision for this matter has been recognized in the financial statements. We plan to file a Notice of Objection.

Foreign Exchange

Approximately 97% of our revenues are denominated in US dollars. We translate US dollar sales to Canadian dollars on the date of delivery and subsequently when the account receivable is collected. If the US dollar appreciates relative to the Canadian dollar after we collect the accounts receivable in US dollars, we will receive more Canadian dollars when the US dollars are converted to Canadian dollars in subsequent months. We also enjoy a natural hedge since the majority of our materials and components purchases are in US dollars.

During the quarter, the exchange rate on the Canadian dollar weakened to Canadian \$1.343 against the U.S. dollar as of December 31, 2016 from Canadian \$1.292 against the U.S. dollar as at June 30, 2016. This \$0.051 exchange difference increased the value of our \$6.0 million U.S. dollar net assets by approximately \$0.3 million Canadian.

Financial Instruments

We periodically enter into forward contracts to partially manage our exposure to currency fluctuations between Canadian and U.S. dollars. Forward contracts are entered into based on our projected requirements for converting U.S. to Canadian dollars. We do not recognize these contracts in the consolidated financial statements when they are entered into, nor do we account for them as hedges. Instead, the contracts are marked to fair value at each balance sheet date. Changes to fair value are recorded in income. The fair value of these contracts is included in accounts receivable when in an asset position or accounts payable when in a liability position.

At December 31, 2016, we did not have any forward contracts (2015 - \$nil).

Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our financial performance or financial conditions.

Transactions Between Related Parties

We lease a building in Saskatoon under a ten year lease from Dr. Surinder Kumar, the Chairman of Vecima. The lease was entered into in 2010 at prevailing market rates at that time and expires in 2019. The rental expense from this transaction was \$0.2 million for the six months ended December 31, 2016 (December 31, 2015 - \$0.2 million).

Proposed Transactions

There are no proposed asset or business acquisitions or dispositions that our Board of Directors have decided to proceed with or for which our senior management believes confirmation by the Board of Directors is probable.

Critical Accounting Estimates

The preparation of our unaudited interim condensed consolidated financial statements in conformity with IFRS requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Use of judgment and estimates are disclosed in Note 3 of the unaudited condensed interim consolidated financial statements for the three and six months ended December 31, 2016.

Accounting Pronouncements

IFRS 9 Financial Instruments

In November 2009, the IASB issued guidance relating to the classification and measurement for financial assets followed by requirements for financial liabilities and derecognition which were added in 2010. IFRS 9 was amended in 2013 to add new general hedge accounting requirements. The standard must be applied retrospectively and is effective for annual periods beginning after January 1, 2018, with earlier application permitted. The Company has completed a preliminary review of the standard to determine the potential impact on its consolidated financial statements, and does not expect any material impacts.

IFRS 15 Revenue from Contracts with Customers

In May 2014, the IASB published a new standard, IFRS 15 Revenue from Contracts with Customers. This standard supersedes current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. The standard outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The standard may be applied retrospectively or with a modified transition approach and is effective for reporting periods on or after January 1, 2018, with earlier application permitted. The Company is currently reviewing the standard to determine the potential impact on its consolidated financial statements.

IFRS 16 Leases

In January 2016, the IASB issued IFRS 16 Leases. IFRS 16 eliminates the current dual model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. The standard is effective for periods beginning on or after January 1, 2019 with earlier application permitted. The Company is currently reviewing the standard to determine the potential impact on its consolidated financial statements.

Internal Control over Financial Reporting

Our CEO and CFO have designed, or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with IFRS. There are inherent limitations to the effectiveness of any system of internal controls, including the possibility of human error and the circumvention or overriding of internal controls. Because of its inherent limitations, internal controls of financial reporting may not prevent or detect misstatements. Accordingly, even if internal controls are effective, they can only provide reasonable assurance of achieving their controls.

Our CEO and CFO have evaluated the effectiveness of the internal control over financial reporting as at December 31, 2016 in accordance with Internal Control - Integrated Framework (2013), published by The Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on this evaluation, our CEO and CFO have determined that the internal control over financial reporting is effective as at December 31, 2016.

Legal Proceedings

From time to time, we may be involved in certain claims and litigation arising out of the ordinary course and conduct of business. Management assesses such claims and, if considered likely to result in a loss and, when the amount of the loss is quantifiable, provisions for loss are made, based on management's assessment of the most likely outcome. We do not provide for claims for which the outcome is not determinable or claims where the amount of the loss cannot be reasonably estimated. Any settlements or awards under such claims are provided for when reasonably determinable.

If it becomes probable that we will be held liable for claims against our Company, we will recognize a provision during the period in which the change in probability occurs, which could be material to our consolidated statements of income or consolidated statements of financial position.

Risk and Uncertainties

Our financial performance, share price, business prospects and financial condition are subject to numerous risks and uncertainties, and are affected by various factors outside the control of management. Prior to making any investment decision regarding Vecima, investors should carefully consider, among other things, the risks described herein (including the factors outlined under the heading "Forward Looking Information" below) and the risk factors set forth in our Annual Information Form for its most recently completed fiscal year, which are incorporated by reference herein. These risks and uncertainties are not the only ones that we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also impair our business. If any of such risks actually occur, our financial performance, share price, business prospects and financial condition could be materially adversely affected.

Outstanding Share Data

As at February 9, 2017, we had 22,377,421 common shares outstanding as well as options outstanding that are exercisable for an additional 437,983 common shares.

On October 25, 2016, we filed a notice of intention with the Toronto Stock exchange to acquire for cancellation, by way of normal course issuer bid, up to 600,000 common shares of the Company. We acquired 34,500 common shares of Vecima for cancellation during the second quarter. No further common shares have been acquired to February 9, 2017.

Additional Information

Financial Governance

Our management is responsible for the preparation and presentation of the annual audited consolidated financial statements and notes thereto and the MD&A. Additionally, it is management's responsibility to ensure that we comply with the laws and regulations applicable to our activities.

Our management is accountable to the Board of Directors, each member of which is elected annually by the shareholders of the Company. The Board is responsible for reviewing and approving the annual audited consolidated financial statements and the MD&A, after receiving the recommendation of the Audit Committee, which is composed of three directors, all of whom are independent.

The auditors are appointed annually by the shareholders to conduct an audit of the annual consolidated financial statements in accordance with generally accepted auditing standards. The external auditors have complete access to the Audit Committee to discuss audit, financial reporting and related matters resulting from the annual audit, as well as to assist the members of the Audit Committee in discharging their responsibilities.

Forward-Looking Information

This MD&A contains "forward looking information" within the meaning of applicable securities laws. Forward looking information is generally identifiable by use of the words "believes", "may", "plans", "will", "anticipates", "intends", "could", "estimates", "expects", "forecasts", "projects" and similar expressions, and the negative of such expressions.

Forward looking information in this MD&A includes, but is not limited to statements that in fiscal 2017 we believe that our current cash and short term investments of \$76.6 million together with anticipated cash flow from operations will be sufficient to meet our working capital requirements and capital expenditure requirements for the foreseeable future. We believe our growth may be tied to the: development of next generation platforms such as Entra (currently in development); from strategic acquisitions; and from platform enhancements for a major customer (this latest enhancement taken together with the transcoding version is expected to lead to higher upgrade related sales in the second half of fiscal 2017). We believe that there could be decreased demand for our legacy products compared to fiscal 2016; sales of TerraceQAM are expected to decrease in the second half of fiscal 2017; and that overall revenue and adjusted EBITDA could be somewhat lower than in fiscal 2016. Forward looking information also includes our Recent Industry Developments and our Outlook in this MD&A.

In connection with the forward looking information contained in this MD&A, we have made numerous assumptions, regarding, among other things: the strength of our balance sheet; the present or potential value of our core technologies, business operations and asset holdings; we are able to continue our relationships with a few key customers; we are able to deliver products associated with key contracts; we can manage our business and growth successfully; we can meet customers' requirements for manufacturing capacity; we are able to develop new products and enhance its existing products; we can expand current distribution channels and can develop new distribution channels; we are able to recruit and retain management and other qualified personnel crucial to our business; we are not required to change our pricing models to compete successfully; our third party suppliers and contract manufacturers upon which we rely continue to meet our needs; our intellectual property is not infringed upon; we are not subject to warranty or product liability claims that harm our business; we are able to successfully implement acquisitions; we are able to manage risks associated with our international operations; currency fluctuations do not adversely affect us; growth in our key markets continues; we are able to adapt to technological change, new products and standards; we are not subject to increased competition that has an adverse effect on our business; continued growth in the converged wired solutions market; we are not subject to competition from new or existing technologies that adversely affect our business; we are not subject to any material new government regulation of our products; and, no third parties allege that we infringe on their intellectual property. While we consider these assumptions to be reasonable, these assumptions are inherently subject to significant uncertainties and contingencies.

There are known and unknown risk factors which could cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward looking information contained in this MD&A. Known risk factors include, among others: our statement of financial position, as well as the value of our core technologies, business operations and asset holdings may be significantly weaker than we currently estimate; our operating results are expected to fluctuate; we derive a substantial part of our revenue from a few key customers; we may be unable to deliver products associated with key contracts; failure to manage our business or growth successfully may adversely affect our operating results; if we cannot meet our customers' requirements for manufacturing capacity, sales may suffer; our success depends on our ability to develop new products and enhance our existing products; we are dependent on the expansion of our current distribution channels and the development of new distribution channels; the budgeting cycles of larger cable operators can also result in quarter to quarter variability in customer orders generally large in volume, while availability of parts and production capacity can influence the timing of product deliveries; our ability to recruit and retain management and other qualified personnel is crucial to our business; if we are required to change our pricing models to compete successfully, our margins and operating results may be adversely affected; our reliance on third party suppliers and contract manufacturers reduces our control over our performance; our revenues are substantially concentrated in a single market category; if our intellectual property is not adequately protected, we may lose our competitive advantage; successful warranty or product liability claims could harm our business; acquisitions could divert management's attention and financial resources, may negatively affect our operating results and could cause significant dilution to shareholders; risks associated with our international operations; currency fluctuations may adversely affect us; growth in our key markets may not continue; our inability to adapt to technological change, new products and standards could harm our business; increased competition could have an adverse effect on our business; our future success depends on growth in the converged wired solutions market; competition from new or existing technologies may adversely affect our business; government regulation of our products and new government regulation could harm our business; and, third parties may allege that we infringe on their intellectual property. A more complete discussion of the risks and uncertainties facing us is disclosed under the heading "Risks and Uncertainties" above and under the heading "Risk Factors" in our Annual Information Form for our most recently completed fiscal year, as well as in our continuous disclosure filings with Canadian securities regulatory authorities available at www.sedar.com. All forward looking information in this MD&A is qualified in its entirety by this cautionary statement and we disclaim any obligation to revise or update such forward looking information to reflect future results, events or developments, except as required by law.



NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

The accompanying unaudited interim consolidated financial statements of Vecima Networks Inc. (the "Company") have been prepared and are the responsibility of the Company's management.

The Company's independent auditor has not performed a review of these financial statements in accordance with the standards established by the CPA Canada Handbook for a review of interim financial statements by an entity's auditor.

VECIMA NETWORKS INC.
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(unaudited - in thousands of Canadian Dollars)

	Notes	December 31, 2016	June 30, 2016
Assets			
Current assets			
Cash and cash equivalents		\$ 8,485	\$ 22,222
Short-term investments	5	68,115	51,872
Accounts receivable		10,348	4,674
Income tax receivable		14	3,009
Inventories	6	17,213	22,172
Assets held for sale	4	10,838	1,486
Prepaid expenses		1,407	1,359
		116,420	106,794
Non-current assets			
Property, plant and equipment	7	11,341	20,214
Goodwill		6,111	6,210
Intangible assets	8	28,294	26,724
Investment tax credit		20,501	20,031
Deferred tax asset		4,962	6,272
		\$ 187,629	\$ 186,245
Liabilities			
Current liabilities			
Accounts payable and accrued liabilities		\$ 7,580	\$ 8,746
Provisions		724	927
Deferred revenue		1,402	2,942
Liabilities associated with assets held for sale	4	1,088	707
Current portion of long-term debt	10	250	250
		11,044	13,572
Non-current liabilities			
Other long-term liabilities		-	5
Provisions		-	1,167
Long-term debt	10	2,333	2,458
		13,377	17,202
Shareholders' equity			
Share capital	11	759	739
Reserves		3,791	3,662
Retained earnings		169,702	164,642
		174,252	169,043
		\$ 187,629	\$ 186,245

The accompanying notes are an integral part of these consolidated financial statements.

VECIMA NETWORKS INC.
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(unaudited - in thousands of Canadian dollars except net income per share data)

	Notes	Three months ended December 31,		Six months ended December 31,	
		2016	2015	2016	2015
Sales	17	\$ 20,227	\$ 24,559	\$ 41,113	\$ 47,842
Cost of sales		9,745	11,262	19,770	21,915
Gross profit		10,482	13,297	21,343	25,927
Operating expenses					
Research and development		2,857	2,383	5,706	4,781
Sales and marketing		1,161	1,145	2,458	2,386
General and administrative		2,449	1,976	4,908	4,059
Stock-based compensation	11	66	115	134	250
Other expense (income)	12	37	(1)	44	(3)
		6,570	5,618	13,250	11,473
Operating income		3,912	7,679	8,093	14,454
Finance income	13	62	176	315	366
Foreign exchange gain		493	495	976	1,095
Income before income taxes		4,467	8,350	9,384	15,915
Income tax expense	14	1,151	2,076	2,417	4,026
Net income and comprehensive income from continuing operations		3,316	6,274	6,967	11,889
Net income and comprehensive income from discontinued operations	4	457	241	849	674
Net income and total comprehensive income		\$ 3,773	\$ 6,515	\$ 7,816	\$ 12,563
Net income per share					
Continuing operations		0.15	0.28	0.31	0.53
Discontinued operations		0.02	0.01	0.04	0.03
Total basic net income per share	11	\$ 0.17	\$ 0.29	\$ 0.35	\$ 0.56
Continuing operations		\$ 0.15	\$ 0.28	\$ 0.31	\$ 0.53
Discontinued operations		\$ 0.02	\$ 0.01	\$ 0.04	\$ 0.03
Total diluted net income per share	11	\$ 0.17	\$ 0.29	\$ 0.35	\$ 0.56
Weighted average number of common shares					
Shares outstanding - basic		22,385,275	22,380,619	22,394,090	22,379,467
Shares outstanding - diluted		22,402,057	22,450,439	22,425,133	22,431,806

The accompanying notes are an integral part of these consolidated financial statements.

VECIMA NETWORKS INC.
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(unaudited - in thousands of Canadian dollars)

	Share Capital	Reserves	Retained Earnings	Total
Balance as at June 30, 2015	\$ 488	\$ 3,228	\$ 147,608	\$ 151,324
Net income and comprehensive income	-	-	12,563	12,563
Dividends	-	-	(2,462)	(2,462)
Shares issued by exercising options	29	(7)	-	22
Share-based payment expense	-	250	-	250
Balance as at December 31, 2015	\$ 517	\$ 3,471	\$ 157,709	\$ 161,697
Balance as at June 30, 2016	\$ 739	\$ 3,662	\$ 164,642	\$ 169,043
Net income and comprehensive income	-	-	7,816	7,816
Dividends	-	-	(2,463)	(2,463)
Shares repurchased and cancelled	-	-	(293)	(293)
Shares issued by exercising options	20	(5)	-	15
Share-based payment expense	-	134	-	134
Balance as at December 31, 2016	\$ 759	\$ 3,791	\$ 169,702	\$ 174,252

The accompanying notes are an integral part of these consolidated financial statements.

VECIMA NETWORKS INC.
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited - in thousands of Canadian dollars)

	Notes	Three months ended		Six months ended	
		December 31,		December 31,	
		2016	2015	2016	2015
Cash flows from operating activities					
Net income and total comprehensive income		\$ 3,316	\$ 6,274	\$ 6,967	\$ 11,889
Adjustments to reconcile net income to cash from operating activities	15	2,838	2,973	5,612	5,871
(Decrease) increase in provisions		(176)	1	(190)	23
Increase in investment tax credit		(75)	(80)	(109)	(109)
Net change in non-cash working capital relating to operations	16	(4,798)	1,648	(1,002)	2,050
Interest paid		(21)	(22)	(43)	(49)
Interest received		249	198	491	411
Income tax received		-	1	11	1
Income tax paid		-	(5)	(13)	(8)
Net cash provided by continuing operations		1,333	10,988	11,724	20,079
Net cash provided by discontinued operations		(272)	617	390	1,866
Net cash provided by operations		1,061	11,605	12,114	21,945
Cash flows used in investing activities					
Purchase of property, plant and equipment	7	(244)	(632)	(1,047)	(794)
Proceeds from the sale of property, plant and equipment		38	-	38	-
Purchase of short-term investments		(7,990)	(10,189)	(18,243)	(14,390)
Proceeds on sale of short-term investments		1,000	-	2,000	-
Deferred development costs	8	(3,453)	(2,082)	(6,299)	(5,316)
Purchase of indefinite and finite-life intangible assets	8	(19)	(10)	(35)	(20)
Net cash used by continuing operations		(10,668)	(12,913)	(23,586)	(20,520)
Net cash used by discontinued operations		(988)	(829)	(360)	(1,053)
Net cash used in investing		(11,656)	(13,742)	(23,946)	(21,573)
Cash flows used in financing activities					
Proceeds from shares issued through exercised options	11	10	10	14	22
Proceeds from government grants	9	64	52	176	52
Repurchase and cancellation of shares	11	(293)	-	(293)	-
Dividends paid		(2,463)	(2,462)	(2,463)	(2,462)
Repayment of long-term debt	10	(63)	(63)	(125)	(125)
Net cash used by continuing operations		(2,745)	(2,463)	(2,691)	(2,513)
Net cash provided by discontinued operations		126	-	786	-
Net cash used in financing		(2,619)	(2,463)	(1,905)	(2,513)
Decrease in cash and cash equivalents during the period		(13,214)	(4,600)	(13,737)	(2,141)
Cash and cash equivalents, beginning of period		21,699	15,236	22,222	12,777
Cash and cash equivalents, end of period		\$ 8,485	\$ 10,636	\$ 8,485	\$ 10,636

The accompanying notes are an integral part of these consolidated financial statements.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

Table of Contents

1. NATURE OF OPERATIONS	24
2. BASIS OF PRESENTATION	24
3. USE OF JUDGMENT AND ESTIMATES	25
4. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS	25
5. SHORT-TERM INVESTMENTS	26
6. INVENTORIES	26
7. PROPERTY, PLANT AND EQUIPMENT	27
8. INTANGIBLE ASSETS	28
9. GOVERNMENT GRANTS	29
10. LONG-TERM DEBT	29
11. SHARE CAPITAL	30
12. OTHER EXPENSE (INCOME)	33
13. FINANCE INCOME	33
14. INCOME TAXES	33
15. ADJUSTMENTS TO RECONCILE NET INCOME TO CASH FROM OPERATING ACTIVITIES	34
16. NET CHANGE IN NON-CASH WORKING CAPITAL RELATING TO OPERATIONS	34
17. SEGMENTED FINANCIAL INFORMATION	35
18. COMMITMENTS AND GUARANTEES	39
19. RELATED PARTY TRANSACTIONS	40
20. FAIR VALUE HIERARCHY	40
21. FINANCIAL INSTRUMENTS RISK MANAGEMENT	41
22. SUBSEQUENT EVENTS	43

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

1. NATURE OF OPERATIONS

Vecima Networks Inc. ("Vecima" or the "Company") is a company continued under the Canadian Business Corporations Act ("CBCA") and commenced operations in 1988. The Company's registered office is located at 700 West George Street, 25th Floor, Vancouver, B.C., V7Y 1B3. The Company's common shares are traded on the Toronto Stock Exchange under the trading symbol "VCM".

The Company designs, manufactures and sells products that enable broadband access to cable, wireless and telephony networks. Vecima hardware products incorporate embedded software developed by Vecima to meet the requirements of next-generation, high-speed digital networks. Vecima solutions allow service providers to bridge the final network segment that connects a system directly to end-users, commonly referred to as the "the last mile", by overcoming the bottleneck resulting from insufficient carrying capacity in legacy last-mile infrastructures.

2. BASIS OF PRESENTATION

The Company prepares its financial statements in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and as set out in the CPA Canada Handbook. In the opinion of management, all adjustments and disclosures considered necessary for fair presentation have been included in these unaudited condensed interim consolidated financial statements.

These unaudited condensed interim consolidated financial statements are based on IFRS issued and outstanding as of December 31, 2016 and were approved by the Company's Board of Directors on February 7, 2017.

These unaudited condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 Interim Financial Reporting as issued by the International Accounting Standards Board. The same accounting policies and methods of computation have been followed in these unaudited condensed interim consolidated financial statements as were followed in the annual audited financial statements for the year ended June 30, 2016. These unaudited condensed interim consolidated financial statements do not include all information required for annual statements and are therefore referred to as condensed and should be read in conjunction with Vecima's annual audited financial statements for the year ended June 30, 2016.

Accounting Standards Issued But Not Yet Applied:

IFRS 9 - Financial Instruments

In November 2009, the IASB issued guidance relating to the classification and measurement for financial assets followed by requirements for financial liabilities and derecognition which were added in 2010. IFRS 9 was amended in 2013 to add new general hedge accounting requirements. The standard must be applied retrospectively and is effective for annual periods beginning after January 1, 2018, with earlier application permitted. The Company has completed a preliminary review of the standard to determine the potential impact on its consolidated financial statements, and does not expect any material impacts.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

2. BASIS OF PRESENTATION continued

Accounting Standards Issued But Not Yet Applied: continued

IFRS 15 - Revenue from Contracts with Customers

In May 2014, the IASB published a new standard, IFRS 15 *Revenue from Contracts with Customers*. This standard supersedes current revenue recognition guidance including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and related interpretations. The standard outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The standard may be applied retrospectively or with a modified transition approach and is effective for reporting periods on or after January 1, 2018, with earlier application permitted. The Company is currently reviewing the standard to determine the potential impact on its consolidated financial statements.

IFRS 16 - Leases

In January 2016, the IASB issued IFRS 16 *Leases*. IFRS 16 eliminates the current dual model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. The standard is effective for periods beginning on or after January 1, 2019 with earlier application permitted. The Company is currently reviewing the standard to determine the potential impact on its consolidated financial statements.

3. USE OF JUDGMENT AND ESTIMATES

The preparation of the Company's unaudited condensed interim consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require material adjustments to the carrying amount of the affected asset or liability. In preparing these financial statements, the significant assumptions and judgments made by management were the same as those applied to the audited consolidated financial statements for the year ended June 30, 2016.

4. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

On January 9, 2017 the Company announced it has entered into an agreement to sell the telecommunication assets of its YourLink business in Saskatchewan. As a result, assets of \$10,838 and liabilities of \$1,088 were classified as held for sale. The sale will transpire in two transactions. The first sale transaction for consideration of \$20,000 closed on January 12, 2017. The second sale transaction for consideration of \$8,750 is expected to close before June 30, 2017 and is subject to customary closing conditions including the receipt of requisite regulatory approval for the transfer of radio spectrum licences.

On September 30, 2016 the Company completed the sale of cable and telecommunication assets of its YourLink business in British Columbia for consideration of \$1,422 with \$1,282 received as of December 31, 2016.

Financial results attributable to the disposal groups have been presented as discontinued operations. The non-current assets that are held for sale are recorded at the lower of the carrying amount or the fair market value less costs to sell. No impairment loss was recorded on assets held for sale.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

4. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS continued

The results of the discontinued operations for the periods ended December 31, 2016 are as follows:

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Operating revenues	\$ 2,467	\$ 3,124	\$ 5,594	\$ 6,389
Operating expenses	1,896	2,806	4,826	5,488
Other (income) expenses and finance costs	(44)	(6)	(44)	(5)
Income from discontinued operations before income taxes	615	324	812	906
Income taxes	158	83	293	232
Gain on sale of assets	-	-	330	-
Income from discontinued operations, net of taxes	\$ 457	\$ 241	\$ 849	\$ 674

5. SHORT-TERM INVESTMENTS

Short-term investments are measured at fair value and changes are reported through the statement of comprehensive income. The fair value of the short-term investments were equal to their carrying costs for the period ended December 31, 2016. Short-term investments are guaranteed investment certificates and marketable equity securities.

6. INVENTORIES

	December 31,	June 30,
	2016	2016
Raw materials	\$ 7,232	\$ 7,035
Work in progress	1,820	3,239
Finished goods	8,161	11,898
	\$ 17,213	\$ 22,172

During the three months ended December 31, 2016, inventories of \$8,899 (three months ended December 31, 2015 - \$10,032) were expensed through cost of sales. Write-downs of inventory for the three months ended December 31, 2016 were \$97 (three months ended December 31, 2015 - \$385) and were included in cost of sales. Reversals of write-downs were \$nil during the three months ended December 31, 2016 (\$nil for the three months ended December 31, 2015). During the six months ended December 31, 2016, inventories of \$17,980 (six months ended December 31, 2015 - \$19,989) were expensed through cost of sales. Write-downs of inventory for the six months ended December 31, 2016 were \$239 (six months ended December 31, 2015 - \$719) and were included in cost of sales. Reversals of write-downs were \$4 during the six months ended December 31, 2016 (\$nil for the six months ended December 31, 2015). The carrying amount of inventory recorded at net realizable value was \$592 at December 31, 2016 (June 30, 2016 - \$677) with the remaining inventory recorded as cost.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

7. PROPERTY, PLANT AND EQUIPMENT

	Land	Land improvements & building	Lab, operating & production equipment	Other equipment ⁽¹⁾	Total
Cost					
At July 1, 2016	\$ 785	\$ 8,915	\$ 32,567	\$ 13,442	\$ 55,709
Additions	5	96	2,471	117	2,689
Government grant (Note 10)	-	-	(845)	-	(845)
Disposals	(40)	-	(621)	(6)	(667)
Assets held for sale	(129)	(522)	(15,756)	(3,250)	(19,657)
At December 31, 2016	\$ 621	\$ 8,489	\$ 17,816	\$ 10,303	\$ 37,229

Accumulated depreciation and impairment

At July 1, 2016	\$ 2,578	\$ 21,547	\$ 11,370	\$ 35,495
Depreciation charge for the year	143	1,120	218	1,481
Disposals	-	(531)	(1)	(532)
Assets held for sale	(132)	(8,278)	(2,146)	(10,556)
At December 31, 2016	\$ 2,589	\$ 13,858	\$ 9,441	\$ 25,888

Carrying amount

At June 30, 2016	\$ 785	\$ 6,337	\$ 11,020	\$ 2,072	\$ 20,214
At December 31, 2016	\$ 621	\$ 5,900	\$ 3,958	\$ 862	\$ 11,341

The following estimated useful lives have been applied to property, plant and equipment assets at December 31, 2016 and June 30, 2016:

	Estimated useful life
Land improvements and building	40 years
Lab, operating and production equipment	7 to 30 years
Other equipment ⁽¹⁾	1 to 30 years

⁽¹⁾Other equipment includes furniture, computer hardware, automotive equipment, and an asset retirement obligation.

Depreciation of property, plant and equipment included in cost of sales, research and development and in general and administrative expenses is as follows:

	Three months ended		Six months ended	
	December 31, 2016	2015	December 31, 2016	2015
Cost of sales	\$ 212	\$ 118	\$ 416	\$ 225
Research and development	85	70	155	116
General and administrative	494	415	910	886
	\$ 791	\$ 603	\$ 1,481	\$ 1,227

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

7. PROPERTY, PLANT AND EQUIPMENT continued

There were no impairment losses or recoveries during the three and six months ended December 31, 2016 or 2015.

Other equipment includes a long-term asset retirement obligation, net of amortization, of \$nil as at December 31, 2016 (June 30, 2016 - \$921).

At December 31, 2016, the Company had other equipment under construction totaling \$nil (June 30, 2016 - \$1,154). These assets are not yet being depreciated because they are under construction and not yet in use.

8. INTANGIBLE ASSETS

	Indefinite-life intangible assets		Finite-life intangible assets			Total
	Spectrum and Other Licenses	Customer Contracts	Patents	Intellectual Property	Deferred Development Costs	
Cost						
At July 1, 2016	\$ 431	\$ 5,071	\$ 371	\$ 3,127	\$ 25,027	\$34,027
Additions	-	-	35	-	6,299	6,334
Government grant (Note 10)	-	-	-	-	(167)	(167)
Investment tax credits	-	-	-	-	(1,748)	(1,748)
Writedown, fully amortized	-	-	-	-	(327)	(327)
Disposals	(71)	(162)	-	-	-	(233)
Assets held for resale	(302)	-	-	-	-	(302)
At December 31, 2016	\$ 58	\$ 4,909	\$ 406	\$ 3,127	\$ 29,084	\$37,584
Amortization and impairment						
At July 1, 2016	\$ -	\$ 224	\$ 277	\$ 355	\$ 6,447	\$ 7,303
Amortization recognized	-	329	23	213	1,911	2,476
Disposals	-	(162)	-	-	-	(162)
Writedown, fully amortized	-	-	-	-	(327)	(327)
At December 31, 2016	\$ -	\$ 391	\$ 300	\$ 568	\$ 8,031	\$ 9,290
Net book value						
At June 30, 2016	\$ 431	\$ 4,847	\$ 94	2,772	\$ 18,580	\$26,724
At December 31, 2016	\$ 58	\$ 4,518	\$ 106	\$ 2,559	\$ 21,053	\$28,294

Amortization of subscriber acquisition costs and patents is recognized in general and administrative expenses. Amortization of deferred development costs is recognized in research and development expenses.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

8. INTANGIBLE ASSETS continued

The aggregate amount of research and development expenditure during the three months ending December 31, 2016 is \$5,312 (December 31, 2015 - \$3,712). The aggregate amount of research and development expenditure during the six months ending December 31, 2016 is \$10,037 (December 31, 2015 - \$8,750).

There were no impairment losses or recoveries recorded during the three or six months ending December 31, 2016 or December 31, 2015.

9. GOVERNMENT GRANTS

Government grants and assistance are recognized where there is reasonable assurance that all conditions attached to the grant will be met and the grant or assistance claimed will be received. The claims are subject to review by the respective agencies before the funding can be released. When the grant or assistance relates to an expense item, it is recognized as income over the period necessary to match the grant or assistance on a systematic basis to the costs that it is intended to compensate. Where the grant or assistance relates to an asset, the grant or assistance reduces the carrying amount of the asset. The grant is then recognized as income over the useful life of a depreciable asset through a reduced depreciation charge.

In October 2015, April and December 2016, the Company entered into non-repayable contribution agreements with the National Research Council Canada as represented by its Industrial Research Assistance Program ("IRAP") for total funding of \$809 to finance research and development projects. During the three months ending December 31, 2016, the Company recognized \$48 (December 31, 2015 - \$156) in non-repayable government assistance relating to IRAP as a reduction to intangible assets. During the six months ending December 31, 2016, the Company recognized \$167 (December 31, 2015 - \$156) in non-repayable government assistance relating to IRAP as a reduction to intangible assets. At December 31, 2016, the Company had accounts receivable relating to IRAP of \$41.

During the period, the Company also recognized government assistance from Industry Canada's Connecting Canadians Program ("DC150"). During the three months ending December 31, 2016, the Company recognized \$442 (December 31, 2015 - \$nil) in non-repayable government assistance relating to this grant as a reduction to property, plant and equipment. During the six months ending December 31, 2016, the Company recognized \$845 (December 31, 2015 - \$nil) in non-repayable government assistance relating to this grant as a reduction to property, plant and equipment. At December 31, 2016, the Company had accounts receivable relating to DC150 of \$434. The future rights, obligations and benefits will transfer as part of the sale agreement of the YourLink business in Saskatchewan.

10. LONG-TERM DEBT

	December 31, 2016	June 30, 2016
Term credit from a Canadian chartered bank, repayable in monthly installments of \$21 principal and interest at prime, (2.70% at December 31, 2016), expiring in October 2017, collateralized by a general security agreement. The Company has an authorized loan amount of \$3,792.	\$ 2,583	\$ 2,708
Less current portion	(250)	(250)
	\$ 2,333	\$ 2,458

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

10. LONG-TERM DEBT continued

Long-term debt is recorded at amortized cost. The Company's long-term debt is at an interest rate that floats based on prime and the carrying value of the principal is considered to be fair value.

Future principal payments for the fiscal years ending are as follows assuming that the existing payment terms are the same as renewal.

2017	\$	125
2018		250
2019		250
2020		250
2021		250
Remaining		1,458
	\$	2,583

11. SHARE CAPITAL

(in thousands of Canadian dollars except common share data)

(a) Share capital

The Company has the following authorized share capital: an unlimited number of common shares with no par value and an unlimited number of preferred shares with no par value. The Company does not hold treasury shares, as all shares purchased are immediately cancelled. The table below provides details of common shares outstanding and their carrying value:

	Number of Shares	Carrying Value
Balance, July 1, 2016	22,402,709	\$ 739
Shares issued by exercising options	3,236	20
Balance, December 31, 2016	22,405,945	\$ 759

The Company issued 2,457 shares through the exercise of options during the three months ended December 31, 2016 (three months ended December 31, 2015 - 19,703) and 3,236 shares through the exercise of options during the six months ended December 31, 2016 (six months ended December 31, 2015 - 36,929).

Each holder of a common share is entitled to one vote per share at shareholder meetings and to receive dividends, as and when declared by the Board of Directors. There are no pre-emptive, retraction, surrender, redemption, repurchase for cancellation or conversion rights attached to the common shares.

Preferred shares may be issued from time to time with designation, rights, privileges, restrictions and conditions, which will be determined by the Board of Directors at the time of issue (none issued).

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

11. SHARE CAPITAL continued

(in thousands of Canadian dollars except common share data)

The following table sets forth the calculation of basic and diluted net income per share:

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Net income: basic and diluted	\$ 3,773	\$ 6,515	\$ 7,816	\$ 12,563
Weighted average number of shares outstanding:				
Basic	22,385,275	22,380,619	22,394,090	22,379,467
Dilutive stock options	16,782	69,820	31,043	52,339
Diluted	22,402,057	22,450,439	22,425,133	22,431,806
Net income per share: basic	\$ 0.17	\$ 0.29	\$ 0.35	\$ 0.56
Net income per share: diluted	\$ 0.17	\$ 0.29	\$ 0.35	\$ 0.56

Stock options could potentially dilute basic net income per share in the future. Options to purchase 323,271 common shares were vested and outstanding at December 31, 2016 (December 31, 2015 - 206,459). Dilutive stock options are calculated using the treasury stock method.

(b) Reserves

Reserves within shareholders' equity represent equity settled employee benefits reserves.

(c) Stock option plan

The Company has established a stock option plan pursuant to which options to acquire common shares may be issued to officers, directors and employees of the Company. The term, vesting period, exercise price, and number of common shares, relating to each option will be determined by the Company's Board of Directors at the time options are granted, but will not be more favourable than those permitted under applicable securities legislation and/or regulation. Typically, options are granted for six years with vesting based on either time-based service or performance and are equity settled. The Company's stock option plan is subject to the rules and policies of any stock exchange on which the common shares are listed. The total number of common shares of the Company that will be issued pursuant to the Company's stock option plan will not exceed 10% of the issued and outstanding shares of the Company at any given time. Options granted under the Company's stock option plan are not assignable.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

11. SHARE CAPITAL continued

(in thousands of Canadian dollars except common share data)

(c) Stock option plan continued

The changes in options and the number of options outstanding for the six months ended December 31, 2016 are as follows:

	Number of options	Weighted average exercise price
Outstanding, July 1, 2016	456,892	\$ 8.49
Canceled	(9,697)	10.57
Exercised	(3,236)	4.44
Outstanding, December 31, 2016	443,959	\$ 8.53
Vested and exercisable, December 31, 2016	323,271	\$ 8.37

At December 31, 2016, the exercise prices range from \$2.72 to \$10.91 with the weighted average exercise price being \$8.53. The options outstanding at December 31, 2016 have a weighted average contractual life of 3.86 years.

	Options Outstanding			Options Exercisable	
	Number	Weighted Average Remaining Life	Weighted Average Exercise Price	Number	Weighted Average Exercise Price
\$2.72 to \$3.00	4,020	0.95	\$ 2.72	4,020	\$ 2.72
\$3.01 to \$5.00	23,439	0.85	4.21	22,689	4.20
\$5.01 to \$10.00	371,500	3.98	8.62	275,625	8.62
\$10.01 to \$10.91	45,000	4.75	10.57	20,937	8.37
	443,959	3.86	\$ 8.53	323,271	\$ 8.37

(d) Stock-based compensation

For all stock options granted, the Company determined compensation expense based on the estimated fair values at the grant date of the stock options using the Black-Scholes and binomial option-pricing models. The estimated fair value of the stock options is amortized to stock-based compensation over the vesting period of the options. The stock-based compensation expense was \$66 for the three months ended December 31, 2016 (three months ended December 31, 2015 - \$115). The stock-based compensation expense was \$134 for the six months ended December 31, 2016 (six months ended December 31, 2015 - \$250).

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

12. OTHER EXPENSE (INCOME)

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Loss (gain) on sale of property, plant and equipment	\$ 20	\$ (5)	\$ 26	\$ (5)
Loss on disposal of intangible assets	71	-	71	-
Lease revenue	(36)	-	(36)	-
Other	(18)	4	(17)	2
	\$ 37	\$ (1)	\$ 44	\$ (3)

13. FINANCE INCOME

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Interest income	\$ 249	\$ 200	\$ 491	\$ 413
Operating line fees	15	6	17	11
Term credit interest	(18)	(20)	(36)	(38)
Finance lease interest	(2)	(3)	(5)	(7)
Unwinding of discount and changes in imputed interest	(16)	(5)	(19)	(12)
Other	(166)	(2)	(133)	(1)
	\$ 62	\$ 176	\$ 315	\$ 366

14. INCOME TAXES

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Current income taxes	\$ 495	\$ 2,375	\$ 1,107	\$ 4,624
Deferred income taxes (recovery)	656	(299)	1,310	(598)
	\$ 1,151	\$ 2,076	\$ 2,417	\$ 4,026

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

15. ADJUSTMENTS TO RECONCILE NET INCOME TO CASH FROM OPERATING ACTIVITIES

	Notes	Three months ended		Six months ended	
		December 31,		December 31,	
		2016	2015	2016	2015
Loss (gain) on sale of property, plant and equipment	12	\$ 20	\$ (5)	\$ 26	\$ (5)
Loss on disposal of intangible assets	12	71	-	71	-
Depreciation of property, plant and equipment	7	501	271	936	573
Amortization of deferred development costs	8	1,026	611	1,911	1,234
Amortization of finite-life intangible assets	8	231	76	565	154
Stock-based compensation	11	66	115	134	250
Current income taxes	14	495	2,375	1,107	4,624
Deferred income taxes (recovery)	14	656	(299)	1,310	(598)
Interest expense		21	23	43	46
Interest income	13	(249)	(194)	(491)	(407)
		\$ 2,838	\$ 2,973	\$ 5,612	\$ 5,871

16. NET CHANGE IN NON-CASH WORKING CAPITAL RELATING TO OPERATIONS

Details of net change in each element of non-cash working capital relating to operations are as follows:

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Decrease (increase) in current assets				
Accounts receivable	\$ (5,242)	\$ 7,690	\$ (5,668)	\$ 5,617
Inventories	1,058	(957)	3,218	(4,533)
Prepaid expenses	(56)	(397)	(176)	13
Income tax receivable	(5)	1	2,984	1
	(4,245)	6,337	358	1,098
Increase (decrease) in current liabilities				
Accounts payable and accrued liabilities	175	(4,404)	(20)	1,123
Deferred revenue	(728)	(285)	(1,340)	(171)
	(553)	(4,689)	(1,360)	952
	\$ (4,798)	\$ 1,648	\$ (1,002)	\$ 2,050

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

17. SEGMENTED FINANCIAL INFORMATION

The Company's operations are organized into business units based on how the business is managed and has three reportable segments. The Video and Broadband Solutions segment designs, develops and distributes electronic communications products to cable and telecommunication markets. The YourLink segment provides cable television and internet services in British Columbia and Saskatchewan. The Telematics segment designs, develops and distributes fleet management products. Inter-segment transactions take place at terms that approximate fair values. Almost all of the Company's operations, employees and assets are located in Canada. The following highlights key financial information for the operation of these segments.

	Three months ended December 31, 2016				
	Video and Broadband Solutions	YourLink	Telematics	Inter Segment Eliminations	Total
Sales - external customers	\$ 18,788	\$ -	\$ 1,439	\$ -	\$ 20,227
Cost of sales	9,271	-	474	-	9,745
Gross profit	9,517	-	965	-	10,482
Operating expenses	4,531	-	418	-	4,949
Depreciation and amortization	1,375	-	246	-	1,621
Operating income	3,611	-	301	-	3,912
Finance income	62	-	-	-	62
Foreign exchange gain	478	-	15	-	493
Income before income taxes	4,151	-	316	-	4,467
Income tax expense	1,071	-	80	-	1,151
Net income and comprehensive income from continuing operations	3,080	-	236	-	3,316
Net income and comprehensive income from discontinued operations	-	457	-	-	457
Net income and comprehensive income	\$ 3,080	\$ 457	\$ 236	\$ -	\$ 3,773
Total assets	\$ 160,911	\$ 12,113	\$ 14,809	\$ (204)	\$ 187,629
Total liabilities	\$ 10,755	\$ 1,898	\$ 725	\$ -	\$ 13,378

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

17. SEGMENTED FINANCIAL INFORMATION continued

	Three months ended December 31, 2015				
	Video and Broadband Solutions	YourLink	Telematics	Inter Segment Eliminations	Total
		\$			
Sales - external customers	\$ 24,338	-	\$ 221	-	\$ 24,559
Cost of sales	10,557	-	705	-	11,262
Gross profit	13,781	-	(484)	-	13,297
Operating expenses	4,192	-	468	-	4,660
Depreciation and amortization	992	-	(34)	-	958
Operating income	8,597	-	(918)	-	7,679
Finance income	176	-	-	-	176
Foreign exchange gain	495	-	-	-	495
Income before income taxes	9,268	-	(918)	-	8,350
Income tax expense	2,310	-	(234)	-	2,076
Net income and comprehensive income from continuing operations	6,958	-	(684)	-	6,274
Net income and comprehensive income from discontinued operations	-	241	-	-	241
Net income and comprehensive income	\$ 6,958	\$ 241	\$ (684)	\$ -	\$ 6,515
Total assets	\$ 165,589	\$ 13,984	\$ -	\$ (242)	\$ 179,331
Total liabilities	\$ 14,600	\$ 3,034	\$ -	\$ -	\$ 17,634

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

17. SEGMENTED FINANCIAL INFORMATION continued

	Six months ended December 31, 2016				
	Video and Broadband Solutions	YourLink	Telematics	Inter Segment Eliminations	Total
		\$			
Sales - external customers	\$ 38,302	-	\$ 2,811	\$ -	\$ 41,113
Cost of sales	18,828	-	942	-	19,770
Gross profit	19,474	-	1,869	-	21,343
Operating expenses	9,158	-	926	-	10,084
Depreciation and amortization	2,596	-	570	-	3,166
Operating income	7,720	-	373	-	8,093
Finance income	315	-	-	-	315
Foreign exchange gain	951	-	25	-	976
Income before income taxes	8,986	-	398	-	9,384
Income tax expense	2,315	-	102	-	2,417
Net income and comprehensive income from continuing operations	6,671	-	296	-	6,967
Net income and comprehensive income from discontinued operations	-	849	-	-	849
Net income and comprehensive income	\$ 6,671	\$ 849	\$ 296	\$ -	\$ 7,816
Total assets	\$ 160,911	\$ 12,113	\$ 14,809	\$ (204)	\$ 187,629
Total liabilities	\$ 10,755	\$ 1,898	\$ 725	\$ -	\$ 13,378

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

17. SEGMENTED FINANCIAL INFORMATION continued

	Six months ended December 31, 2015				
	Video and Broadband Solutions	YourLink	Telematics	Inter Segment Eliminations	Total
Sales - external customers	\$ 47,464	\$ -	\$ 378	\$ -	\$ 47,842
Cost of sales	21,023	-	892	-	21,915
Gross profit	26,441	-	(514)	-	25,927
Operating expenses	8,705	-	807	-	9,512
Depreciation and amortization	1,965	-	(4)	-	1,961
Operating income	15,771	-	(1,317)	-	14,454
Finance income	366	-	-	-	366
Foreign exchange gain	1,095	-	-	-	1,095
Income before income taxes	17,232	-	(1,317)	-	15,915
Income tax expense	4,361	-	(335)	-	4,026
Net income and comprehensive income from continuing operations	12,871	-	(982)	-	11,889
Net income and comprehensive income from discontinued operations	-	674	-	-	674
Net income and comprehensive income	\$ 12,871	\$ 674	\$ (982)	\$ -	\$ 12,563
Total assets	\$ 165,589	\$ 13,984	\$ -	\$ (242)	\$ 179,331
Total liabilities	\$ 14,600	\$ 3,034	\$ -	\$ -	\$ 17,634

Inter-segment elimination of total assets represents the fair value adjustment of assets acquired in previous years' acquisitions.

Geographical:

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Sales to external customers				
United States	\$ 18,020	\$ 19,366	\$ 36,556	\$ 40,651
Canada	2,006	4,514	4,107	6,040
Other	201	679	450	1,151
	\$ 20,227	\$ 24,559	\$ 41,113	\$ 47,842

There are no non-current assets located outside of Canada. Geographic location is based on shipping location and customer knowledge.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

17. SEGMENTED FINANCIAL INFORMATION continued

	Three months ended		Six months ended	
	December 31,		December 31,	
	2016	2015	2016	2015
Sales to major customers accounting for more than 10% of sales				
Customer A	\$ 8,229	\$ 8,264	\$ 19,120	\$ 19,516
Customer B	2,930	-	-	-
Customer C	2,755	-	4,381	-
Customer D	-	3,685	-	8,993
Customer E	-	3,919	-	-
	\$ 13,914	\$ 15,868	\$ 23,501	\$ 28,509

The sales to these major customers are within the Video and Broadband Solutions segment. Customer B was below 10% of sales in the six months ended December 31, 2016 and in the three and six months ended December 31, 2015 and the amounts are not shown. Customer C was below 10% of sales in the three and six months ended December 31, 2015 and the three and six months ended December 31, 2015 and the amounts are not shown. Customer D was below 10% of sales in the three and six months ended December 31, 2016 and the amounts are not shown. Customer E was below 10% of sales in the three and six months ended December 31, 2016 and in the six months ended December 31, 2015 and the amounts are not shown.

18. COMMITMENTS AND GUARANTEES

The Company has entered into operating lease commitments for office equipment and for the lease of buildings. The equipment leases have an average life between two and three years with no renewal options included in the contract. The building leases have renewal terms of zero to fifteen years. No restrictions have been placed upon the Company by entering into these leases.

The Company has future minimum lease payment obligations under non-cancelable operating leases as follows:

	December 31, 2016	June 30, 2016
Within one year	\$ 1,572	\$ 1,577
After one year but not more than five years	1,493	2,284
	\$ 3,065	\$ 3,861

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

19. RELATED PARTY TRANSACTIONS

Vecima is a publicly traded company on the Toronto Stock Exchange. Dr. Surinder Kumar, Chairman of the Board, directly or indirectly controls the majority of the outstanding common shares.

The consolidated financial statements include the accounts of the Company and its subsidiaries listed in the following table:

Name	% equity interest Participating voting shares
Spectrum Signal Processing (USA) Inc.	100
Vecima Telecom India Private Ltd.	95
6105971 Canada Inc.	100

The Company leases a building in Saskatoon under a ten-year lease from Dr. Surinder Kumar at the prevailing market rate at the commencement of the lease of \$10.00 per square foot. The lease expires in 2019. The rental expense relating to this transaction was \$71 for the three months ended December 31, 2016 (three months ended December 31, 2015 - \$71). The rental expense relating to this transaction was \$141 for the six months ended December 31, 2016 (six months ended December 31, 2015 - \$141).

20. FAIR VALUE HIERARCHY

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities,

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices),

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Company held the following financial instruments measured at fair value:

December 31, 2016

	Total	Level 1	Level 2	Level 3
Short-term investments	\$ 68,115	\$ 68,115	\$ -	\$ -

June 30, 2016

	Total	Level 1	Level 2	Level 3
Short-term investments	\$ 51,872	\$ 51,872	\$ -	\$ -

During the reporting periods ending December 31, 2016 and June 30, 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

21. FINANCIAL INSTRUMENTS RISK MANAGEMENT

Financial Risks

The Company is exposed in varying degrees to a variety of financial risks from its use of financial instruments: credit risk, liquidity risk, currency risk and interest rate risk. The source of risk exposure and how each is managed is outlined below.

Credit Risk

Cash and cash equivalents are placed with major Canadian financial institutions rated in the two highest grades by nationally recognized ratings agencies. Concentration of credit risk exists with respect to the Company's cash and cash equivalents, as all amounts are held at major Canadian financial institutions. Credit risk is also managed by maintaining short-term investments (short-term deposits in cashable Guaranteed Investment Certificates) with Canadian financial institutions rated in the two highest grades by nationally recognized ratings agencies and British Columbia Credit Unions. Deposits with credit unions are insured through the Credit Union Deposit Insurance Corporation. This insurance exceeds the amounts otherwise covered by the Canadian Deposit Insurance Corporation for bank deposits.

Credit risk also arises from the possibility that a customer would fail to fulfil its financial obligations, therefore the Company's credit risk lies in the collectability of its accounts receivable. Trade accounts receivable are recognized initially at fair value and subsequently measured at amortized cost less allowance for doubtful accounts. An allowance for doubtful accounts is established when there is a reasonable expectation that the Company will not be able to collect all amounts due according to the original terms of the receivable. The carrying amount of the trade accounts receivable is reduced through the use of the allowance account, and the amount of any increases in the allowance is recognized in the statement of income. The Company manages its credit risk related to its trade receivables through a credit management program and all customer accounts are reviewed. Credit approval policies and procedures are in place guiding the granting of credit to new customers. The Company has an allowance for doubtful accounts at December 31, 2016 of \$48 (June 30, 2016 - \$46). At December 31, 2016, the Company had three major customers (June 29, 2016 - three) who accounted for approximately 81% (June 30, 2016 - 54%) of the period-end accounts receivable balance.

The aging of trade receivables that are not considered to be impaired are as follows:

	December 31, 2016	June 30, 2016
Current	\$ 9,040	\$ 3,284
31 to 60 days	361	699
61 to 90 days	191	74
Over 90 days	33	65
	\$ 9,625	\$ 4,122

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

21. FINANCIAL INSTRUMENTS RISK MANAGEMENT continued

Liquidity Risk

Liquidity risk arises from the Company's general funding needs and in the management of its assets, liabilities and capital. The Company manages its liquidity risk to maintain sufficient liquid financial resources to fund its operations and meet its commitments and obligations in a cost-effective manner. The Company currently holds a significant balance of cash and short-term investments which helps to mitigate this risk. The Company has access to a credit facility in the amount of \$14,000 with a Canadian chartered bank. As of December 31, 2016, the remaining amount available to be drawn under this credit facility is \$14,000.

The table below presents a maturity analysis of the Company's financial liabilities:

	Carrying Amount of Liability	Payments due within		
		1 year	1-3 years	Thereafter
Accounts payable and accrued liabilities	\$ 7,581	\$ 7,581	\$ -	\$ -
Long-term debt obligations	2,583	250	750	1,583
	\$ 10,164	\$ 7,831	\$ 750	\$ 1,583

Currency Risk

Approximately 97% (December 31, 2015 - 88%) of the Company's sales are denominated in USD and the Company enters into forward foreign exchange contracts to manage foreign currency exchange risk related to exposures of the exchange rates for the Canadian dollar. These contracts are considered "held for trading" instruments. Changes in the value of these contracts are recorded as an element of foreign exchange gain.

As of December 31, 2016, the total gross notional amount of the Company's forward foreign exchange contracts was \$nil USD (June 30, 2016 - \$nil). Changes in the fair value of these instruments are included in other expense (income) in the current year. For the three months ended December 31, 2016, the Company has an unrealized net gain of \$nil (June 30, 2016 - unrealized net gain \$nil) on outstanding purchase contracts.

For the three months ended December 31, 2016, if the Canadian dollar had weakened or strengthened by 1% against the US dollar with all other variables held constant, net income before income taxes would have been \$128 (December 31, 2015 - \$171) higher or lower.

Interest Rate Risk

The Company is exposed to floating interest rate risk, as the required cash flows to service the debt will fluctuate as a result of changes in market rates. This risk is limited to the line of credit and long-term debt. The Company is also exposed to changes in interest rates related to its short-term investments, as the income received from these investments fluctuates based on interest rates received when the investments are made. A 1% movement in the interest rate received would have resulted in a \$155 change to net income before income taxes for the three months ended December 31, 2016 (December 31, 2015 - \$169).

VECIMA NETWORKS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
Six months ended December 31, 2016
(unaudited - in thousands of Canadian dollars except as otherwise noted)

22. SUBSEQUENT EVENTS

On February 7, 2017, the Board of Directors declared a dividend of \$0.055 per common share, payable on March 20, 2017 to shareholders of record as at February 27, 2017 consistent with its previously announced dividend policy.

In January 2017, the Company received a re-assessment from the Canada Revenue Agency ("CRA") regarding the tax treatment of gains on the sale of spectrum licenses in 2012 to 2014. The CRA has re-assessed the gains on the sale of these spectrum licenses as active business income, which would result in additional income taxes, interest and penalties payable of approximately \$4.1 million. The Company and its advisors have reviewed the applicable tax law and believe the original treatment of these gains was appropriate. The outcome of this matter cannot be determined at this time with reasonable certainty. No provision for this matter has been recognized in the financial statements. The Company plans to file a Notice of Objection in Q3 fiscal 2017.